

BALJEET (Rickey) SINGH

IT CONSULTANT | PROJECT MANAGER | UX DESIGNER



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SUMMARY

Dynamic & motivated professional with **Bachelor Degree in Computers** and a proven record of **18+ years in Technology Innovation and Consulting in AI based Smart Product Development, Digital Signage and IoT Solutions, Mobile & Web Application Development, Staff Augmentation, UX Development (Wireframes, Workflows & Prototypes), SEO, and Project Management**. I engage both sides of my brain to tackle business challenges from both strategic and creative perspectives. I've cultivated analytical, managerial, and technical skills on top of my solid base in project management.

EXPERIENCE HIGHLIGHTS

- Transformed the low performing business unit into a **Top Performer generating a revenue increase of 200%**.
- Proven ability to **translate Business needs into Technology requirements** that supports the Business objectives, and to successfully manage all phases of IT Projects from needs analysis and requirements definition to vendor, implementation, and training.
- Ability to produce **high-grade Prototypes, Workflows and UX deliverables** for platforms such as Mobile, Web, iOS, Android, and Windows Phone.
- Experience in **data analysis, data modelling and designing relational databases** using MS Visio and other tools.
- Experience in managing and consulting on **Smart City Projects, AI based Smart Products, Digital Signage Solutions & IoT Projects, Web and Mobile App development Projects**.
- **Have developed strategic partnerships with companies in 4 countries** that resulted in increased business opportunities and mutual growth.
- **Excellent analytical and problem solving skills** with a history of hands-on, detail orientation.
- Ability to successfully **collaborate with multiple technical functions in the areas of infrastructure, sales, technical operations, software engineering and customer support**.
- **Experience in consulting and co-ordinating with Business and IT Architects, Programmers and Designers** on programming, testing and implementation tasks.
- **Google Certified Professional in Ads Search and Ads Display**.
- **Received an appreciation letter from US Military All Stars for high quality IT support & services**.



WHAT CLIENTS HAVE TO SAY



"On behalf of our U.S. Military All-Stars "Red, White and Blue Tour of America" we would like to thank you for your support and quality service. We have enjoyed the many comments from fans worldwide who enjoy the new sleeker, modern look of our app that truly represents our mission."

LCDR Terrv Allvord, USN

➤ [Click here](#) to read the appreciation letter from U.S. Military All Stars



"I have been working with Baljeet (Rickey) Singh for over 7 years now. Rickey is one of the few consultants that's worth his fee. He is one of the best IT consultant out there. He has helped us solve many technology and business challenges that resulted in business growth and increased profit."

Michael Le Cocq
Victory Custom Athletics, Inc.



"I have known Rickey for over 5 years and have worked with him in several projects. He is very professional in the work he is involved in, whether, in a position as consultant or a CTO. He has a very strong network of solution experts in different technology domains which immensely saved our time and money. His ability to understand business challenges and ability to solve them through his process oriented approach makes him different from others."

Paul Romero
Partner Chalad Marketing Co., Ltd



I HAVE ALSO WORKED WITH



➤ [Click here](#) to see an Artificial Intelligence (AI) based Sales rep demo for BMW



CORE COMPETENCIES

- Technology Innovation & Consulting
- Service Delivery & Client Relationship
- Project Planning & Management (PMP trained)
- UX Development & Consulting
- Strategic Planning & Analysis
- Organizational Restructuring
- Policy development/ implementation
- Budget Development & Negotiations



EXPERIENCE SNAPSHOT

- 8+ years of experience as a **Senior Management Level Executive**
- 5+ years of experience as a **Project Manager and Customer Relationship and Deliver Manager**
- 2+ years of experience as a **System Analyst**
- 3+ years of experience as a **Programmer**



EDUCATION

- **Bachelor in Computer Applications**
MCRP University | Jun 2000
- **Post Graduate Diploma in Telecom Technology (PGDTT)**
Sikkim Manipal University | Aug 2001



AWARDS & CERTIFICATIONS

- **International Achievers Award**
2015
- **Google Certification in Ads Display**
2019
- **Google Certification in AdSearch**
2019

GET IN TOUCH



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